**SOUTHERN PORTS NEW TRADE PROPOSAL**

This form is designed to help you present a high-level summary of your trade proposal to Southern Ports.

Prior to submitting this form, please ensure all sections are adequately addressed and completed to the level commensurate with the level of detail required for the complexity of your proposal. Even for a complex proposal, a completed form is anticipated to be no more than 12 pages. You may present additional supporting information in the form of cross-referenced addenda, such as maps and designs, if the information supports the review of your proposal.

**Section 1:** Please provide details about your organisation.

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| **Section 1: Organisation Information** | | |
| 1.1 | Name of legal entity | Click here to enter text. |
| 1.2 | Business name | Click here to enter text. |
| 1.3 | ACN (if a company) | Click here to enter text. |
| 1.4 | ABN | Click here to enter text. |
| 1.5 | Registered address or address of principal place of business if no registered address | Click here to enter text. |
| 1.6 | Tax structure | Choose an item. Click here to enter text. |
| 1.7 | Organisation primary business | Click here to enter text. |
| 1.8 | Lead contact person(s), position title(s) and contact details (address, phone number and email) | Click here to enter text. |

**Section 2:** Please provide details about your proposal.

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| **Section 2: Proposal details** | | |
| 2.1 | Port | Choose an item. Click here to enter text. |
| 2.2 | Import / export | Choose an item. Click here to enter text. |
| 2.1 | Product(s) or material(s)  (please include specifications and origin (town, mine, last port) in your response) | Click here to enter text. |
| 2.3 | Commencement date | Click here to enter text. |
| 2.4 | Port access term  (anticipated length of time port access is required) | Click here to enter text. |
| 2.5 | Import / export method  (please include proposed vessel loading or unloading method, product type (bulk, containerised, other), estimated loading or unloading rate (tonnes per hour, units per hour), and any special requirements (fumigation, special surveys, etc) in your response) | Click here to enter text. |
| 2.6 | Shipment details  (please include proposed vessel (type, size, draft, ships gear), shipment size, estimated time alongside berth per shipment, shipment frequency and seasonality (if any) in your response) | Click here to enter text. |
| 2.7 | Infrastructure / equipment requirements  (please include details on required infrastructure / equipment at the port to undertake the proposed import / export method (including specifications, weights, load, ranges, etc, if known) in your response) | Click here to enter text. |
| 2.8 | Product / material stockpiling requirements  (please include details of where and how you intend to stockpile the product or material prior to vessel loading / after vessel unloading and if at the port, the estimated size, space required and any other port stockpiling requirements in your response) | Click here to enter text. |
| 2.9 | Product / material transport to / from port  (please include details of how the product or material will be transported to or from the port (truck (including type), train, etc) and anticipated frequency (number per hour / day, etc) in your response) | Click here to enter text. |
| 2.10 | Regulatory approvals  (please include details of any required regulatory approvals in respect of your proposed import / export in your response and whether or not the respective regulatory agency has been contacted) | Click here to enter text. |

**Section 3**: Please provide details about potential impacts of your proposal.

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| **Section 3: Proposal impacts** | | |
| 3.1 | Safety impacts  (please include details of any safety considerations in respect of your proposal (health, dangerous goods, fire, etc) and how these would be managed) | Click here to enter text. |
| 3.2 | Environmental impacts  (please include details of any environmental considerations in respect of your proposal (dust, noise, light, vibration, odour, etc) and how these would be managed) | Click here to enter text. |
| 3.3 | Community impacts  (please include details of any community considerations in respect of your proposal (eg, visual, noise, light impacts on nearby residences) and how these would be managed) | Click here to enter text. |
| 3.4 | Product impacts  (please include details of any product considerations in respect of your proposal (special handling, product contamination issues (eg, other products known to cause contamination issues) and how these would be managed) | Click here to enter text. |
| 3.5 | Other impacts  (please include details of any considerations or identified risks in respect of your proposal and how these would be managed) | Click here to enter text. |

**Section 4**: Please provide details about your proposed requirements of Southern Ports.

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| **Section 4: Requirements of Southern Ports** | | |
| 4.1 | Land requirements  (please include details of preferred location, proposed area, buffer requirements, access requirements in your response) | Click here to enter text. |
| 4.2 | Port infrastructure / port equipment requirements  (please include details of any required port infrastructure and/or equipment (including utilities and utility requirements (electricity, water, fire-water)) in your response) | Click here to enter text. |
| 4.3 | Labour requirements | Click here to enter text. |
| 4.4 | Other requirements | Click here to enter text. |

**Section 5:** Please provide commercial and financial details about your proposal.

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| **Section 4: Commercial and financial details** | | |
| 5.1 | Infrastructure / equipment / other to be provided by proponent at the port  (please include details of what infrastructure is planned to be constructed (include type, size, etc) by the proponent or equipment planned to be provided (include type, size, etc) by the proponent at the port in your response) | Click here to enter text. |
| 5.2 | Product or material sale or purchase details  (please provide details of any sale or purchase contracts entered into including point of sale (FOB, etc) and who has title to product or material whilst in port) | Click here to enter text. |
| 5.3 | Anticipated investment at the port  (please include details of the total estimated dollar value to be made by the proponent at the port) | Click here to enter text. |

**Section 6:** Please provide details about your organisations prior experience.

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| **Section 6: Prior Experience** | | |
| 6.1 | Previous experience in delivery of similar projects and/or current or past performance operating similar projects | Click here to enter text. |

**Section 7:** Please outline any other important issues for Southern Ports to consider.

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| **Section 7: Other considerations** | | |
| 7.1 | Conflicts of interest | Click here to enter text. |
| 7.2 | Disclosure of any other information Southern Ports must be aware of to assess the proposal | Click here to enter text. |

**Section 8:** Authorisation.

This proposal is to be signed by the proponent or a duly authorised representative of the proponent authorised to represent the proponent.

Full name: Click here to enter text.

Position: Click here to enter text.

Signature: Click here to enter text.

Date: Click here to enter text.